



OVAB-cooperation partner Italy:



OVAB Europe / AssoDS
Digital Signage Business Climate Index September / October 2013

Italy

23. September 2013



Poor current business situation - high expectations for the future





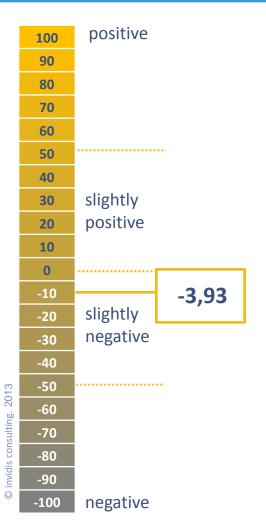


Fig. 1: DBCI Italia 1-2013

- The digital Signage Business Index Italy has been polled for the first time since two years. The Index is slightly negative, reflecting the currently very poor business sentiment of the Digital Signage industry in Italy
- However, the participating companies have a very high expectation that in the next six months their business situation will become much better and the crisis can be overcome soon

Additional Questions

- DooH is primarily used for product spots
- Weather and news are the most popular infotainment formats
- The Windows universe dominates DS operating systems
- Retail has the highest demand for DS in Italy

Survey facts

- Participants: n=26
- · Region: Italy
- Time frame: 2013 26. August 6. September



Poor general business situation is reflected by the DS industry



Question: How do you rate the current business situation for your products / services in the field of Digital Signage?

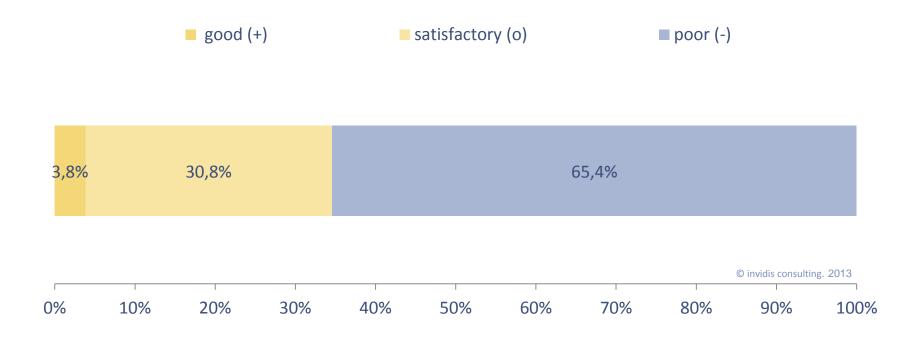


Fig. 1: DBCI Italia 1-2013 "business situation", n=26



DS industry has high expectations to overcome the crisis soon



Question: What are your expectations for the next six months?

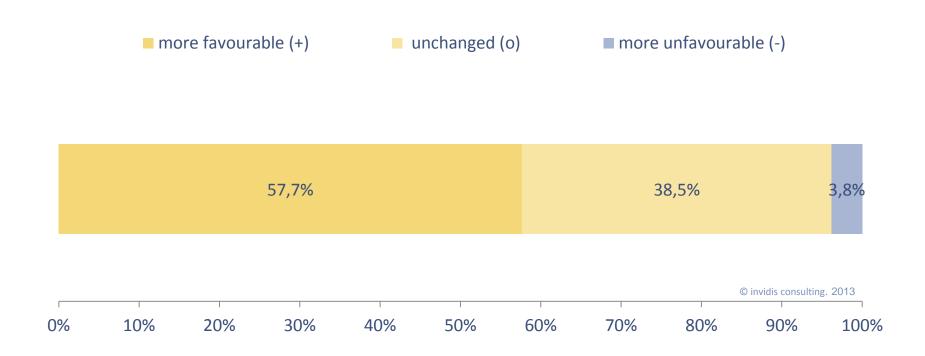


Fig. 2: DBCI Italia 1-2013 "business expectations", n=26



DooH is primarily used for product spots



Question: Which advertising formats (spots) were primarily aired on your network in the last six months?

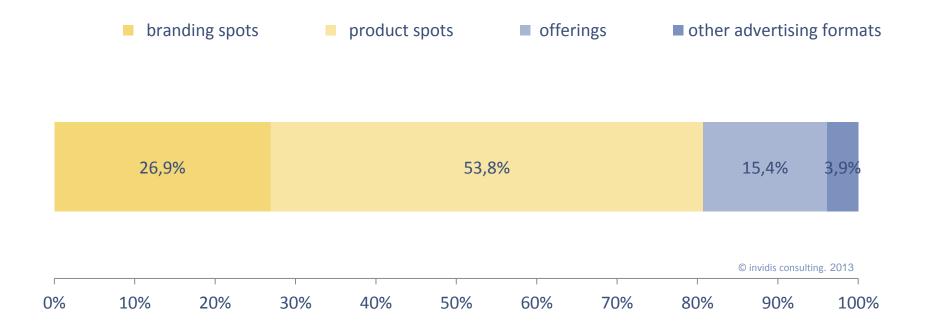


Fig. 3: DBCI Italia 1-2013 "advertisement spot", n=26



Weather and news are the most popular infotainment formats





Question: Which infotainment formats registered the highest demand in the last six months?

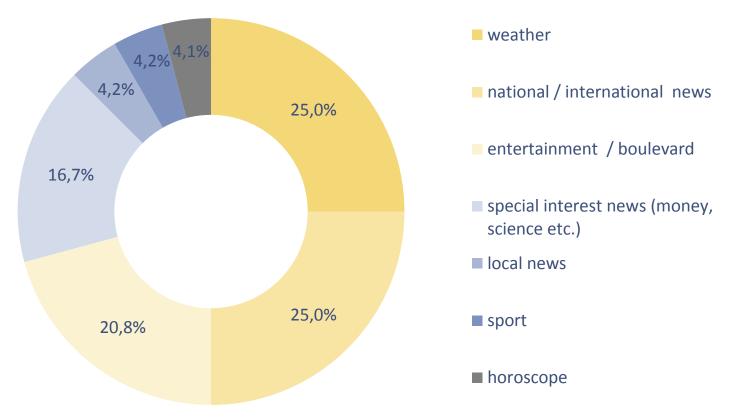


Fig. 4: DBCI Italia 1-2013 "infotainment format", n=26 © invidis consulting. 2013



The Windows universe dominates DS operating systems



Question: Which operating system was primarily implemented in Digital Signage projects in 2012?

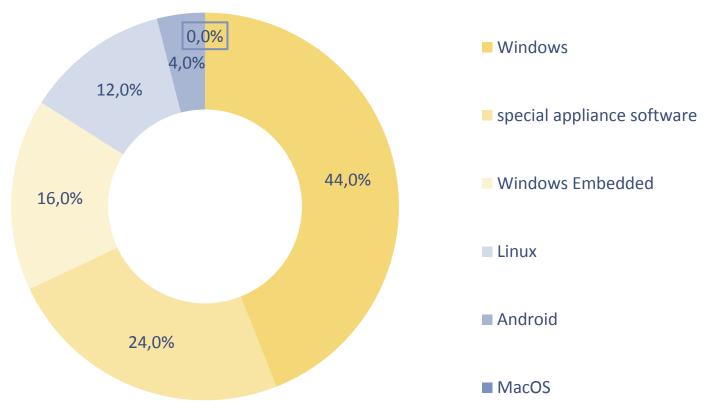


Fig. 5: DBCI Italia 1-2013 "Operating system", n=26 © invidis consulting. 2013



Retail has the highest demand for DS in Italy



Question: Which vertical market will experience a high demand for Digital Signage installations and systems in the next 12 months?

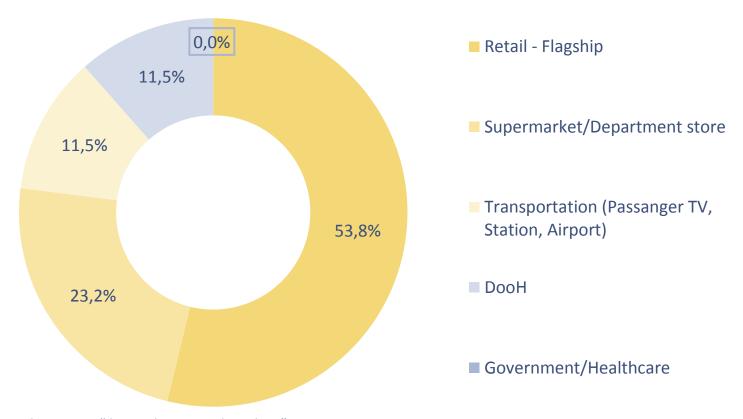


Fig. 6: DBCI Italia 1-2013 "demand in vertical markets", n=26 © invidis consulting. 2013



DBCI | Roadmap 2013 & Contact



2013

January

February

March

April

Mai

Jun

July

August

September

Oktober

November

Nov./Dec. 2013 | 18.11.

December

- The next survey will take place in calendar week 44 to 45 of 2013
- The next planned publication date will be the 18th of November 2013
- The DBCI is polled by invidis consulting and published in cooperation with OVAB Europe
- If you are not yet part of the DBCI survey please contact us for further information
- The DBCI will be extended to other markets in 2013. For further information please contact Daniel Russell

Contact:

Daniel Russell | Junior Analyst

invidis consulting GmbH

Rosenheimer Str. 145e

DE-81671 Munich

Daniel.Russell@invidis.com

Phone: +49 89 2000416-21 Mobile: +49 151 62438503



invidis consulting GmbH consulting , research & communications

Managing Director: Florian Rotberg Register Court: Amtsgericht München

Register No: HRB 165816 VAT-ID: DE 253 622 672

www.invidis-consulting.de