Italy May | June 2015





OVAB-cooperation partner Italy:



invidis research 2015 IT 300 en









Digital Signage market with robust business sentiment

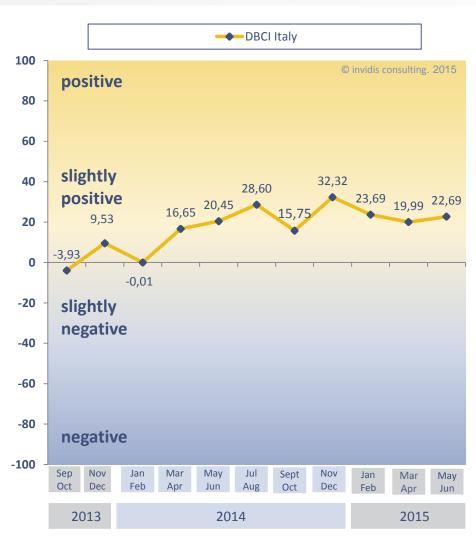


Fig. 1: DBCI Italy May | June 2015 "Index ", n=21

- The digital Signage Business Climate Index Italy has increased by 2,69 base points from 19,99 base points to 22,69 base points.
- The DBCI reflects the increasingly positive current business sentiment of the Digital Signage industry in Italy
- Over ¾ of the polled companies are satisfied or rate their current business climate with good. While still ¼ see their situation as negative.
- However, with 54% the answers for more favourable business conditions within the next six month has grown. Markedly more companies than in the first quarter expect some movement in the market until the end of the year.

Further Research

There are high hopes for the market potential for LED display technology in outdoor installations. The Digital Signage and Digital-out-of-Home companies polled in the DBCI all see a high to very high potential for LED display technology in competition to LCD displays within the next 24 months.

Participants: n=21; Region: IT; Survey Period: 2015 calendar weeks 19-20







Status Quo | Companies with positive current business situation increases

Question: How do you rate the current business situation for your products & services in the field of Digital Signage?

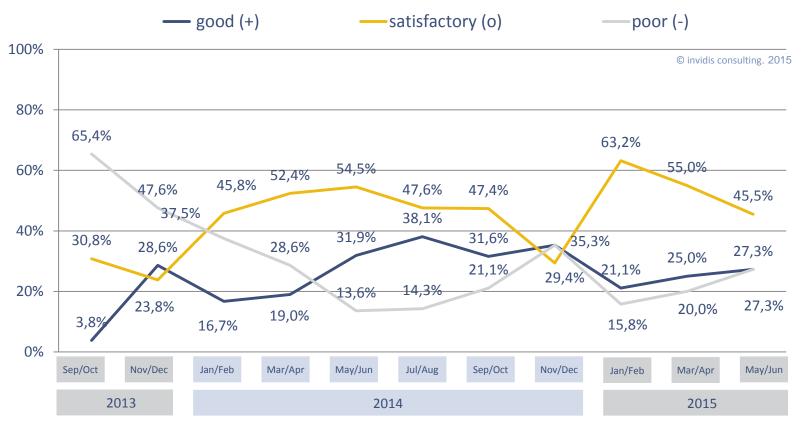


Fig. 2: DBCI Italia May | June 2015 "business situation", n=21







Expectations | Much enhanced outlook for the second half of 2015

Question: What are your expectations for the next six months?

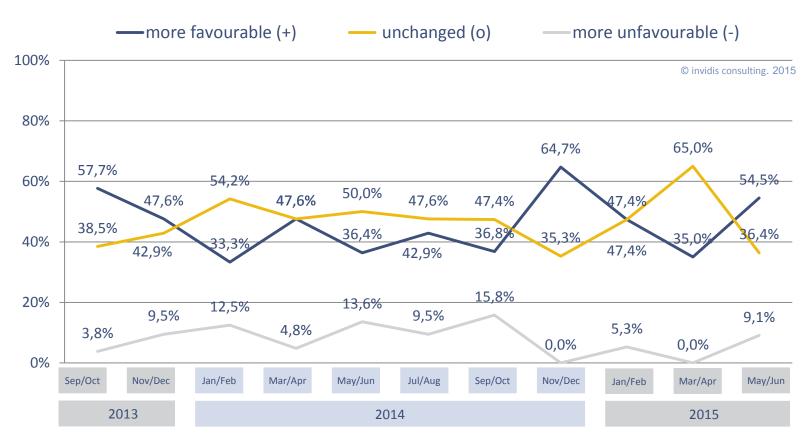


Fig. 3: DBCI Italia May | June 2015 "business expectations", n=21







High hopes for market potential of LED display technology

Question: LED display technology has developed positively over the last years. Improved quality, smaller pixel pitch and lower prices have increased the acceptance in the market. How high do you see the potential for LED display technology in competition to LCD display technology in the next 24 months?

- The Digital Signage and Digital-out-of-Home companies polled in the DBCI all see a high to very high potential for LED display technology in competition to LCD displays within the next 24 months
- Over the last years, improvements in LED display technology have resulted in a lower pixel pitch. Together with a rapid increase in competition and hence falling prices the market potential of LED display technology will further increase in the next years. The big market players like Samsung and LG have noted this trend and duly seek a fast market entrance.
- Still the survey shows the a very high potential is still only attributed to outdoor installations. For indoor solutions the low viewing distance dictates a very low pixel pitch and hence high costs.

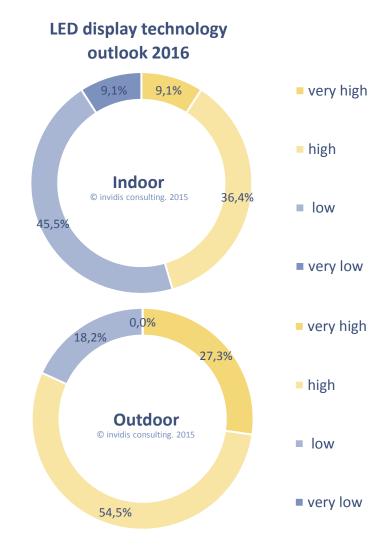


Fig. 4: DBCI Italy May | June 2015 "LED display technology outlook 2016", n=17







DBCI | Roadmap 2015 & Contact



- The next survey will take place in calendar week 28-29 of 2015
- The next planned publication date will be the 10th of August 2015
- The DBCI is polled by invidis consulting and published in cooperation with OVAB Europe
- If you are not yet part of the DBCI survey please contact us for further information
- The DBCI will be extended to other markets in 2015. For further information please contact Daniel Russell

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