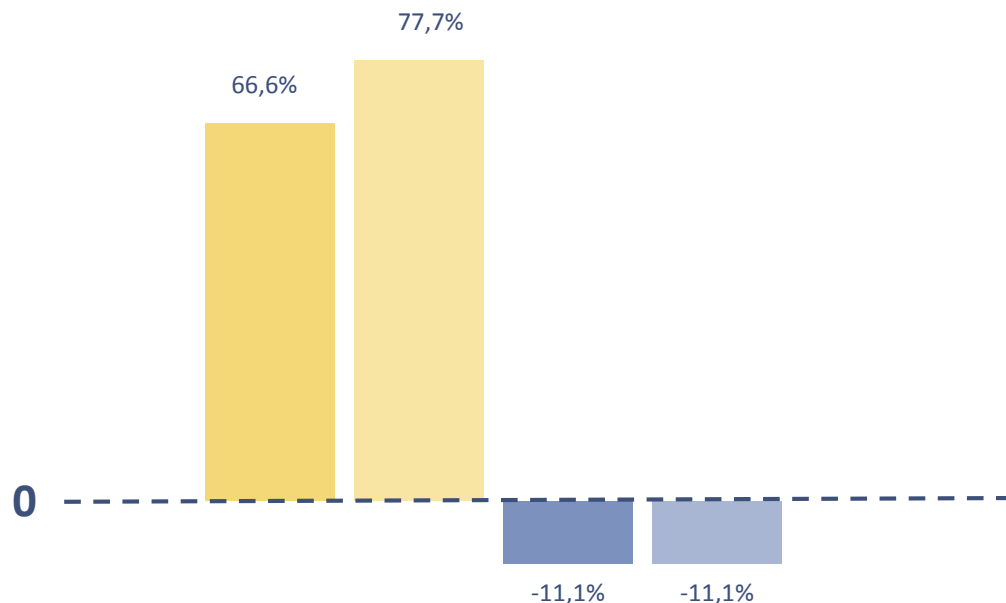




Further research | Further increase of revenues expected in the second semester



Percentage of polled companies which have registered a growth respectively a decline in revenues in H1 2015 and FY 2015, compared to the same period in the previous year

- YoY H1 2014-2015 growth
- YoY 2014-2015 growth expected
- YoY H1 2014-2015 decrease
- YoY 2014-2015 decrease expected

Fig. 6: DBCI PL September/October 2015 "revenues YoY H1 2014-2015 and YoY 2014-2015", n=9

- Almost 80% of the polled companies in Poland expect to have a growth in revenues in 2015 compared to 2014
- Still 11,1% of all polled companies had to accept a decline in revenues in the first six months of 2015. The same percentage expects to register declining revenues compared with 2014 at the end of the year. However some of those companies that didn't see increasing revenues in the first semester 2015 are expecting to have more business until the end of the year
- Traditionally the IT business has a relative calm period in the summer, followed by a strong showing towards the end of the year