



Further research | DooH is growing fast and increasing in relevance

Question: Please rate the degree of capacity utilization of your DooH network(s) with advertising bookings in 2015 compared to 2014 (including the expected bookings until the end of the current year)?

- Over 60% of polled companies currently doing business in the Digital out of Home market have seen a rise in advertising bookings in the current year. The overall market is expected to register a healthy increase in the total number of bookings for 2015.
- Less than 35% of the market has registered no change in the number of advertising bookings in the year-on-year trend in 2015 compared to 2014. Not even 5% expect a decline.
- In general DooH is starting to play a more and more important part in the media landscape. DooH is accounting for the most dynamic segment in the traditional ooH advertising branch. Primarily through the digitalisation of media assets has the industry been able to compete with the development in the new media landscape.

YoY bookings of DooH Networks 2014/15

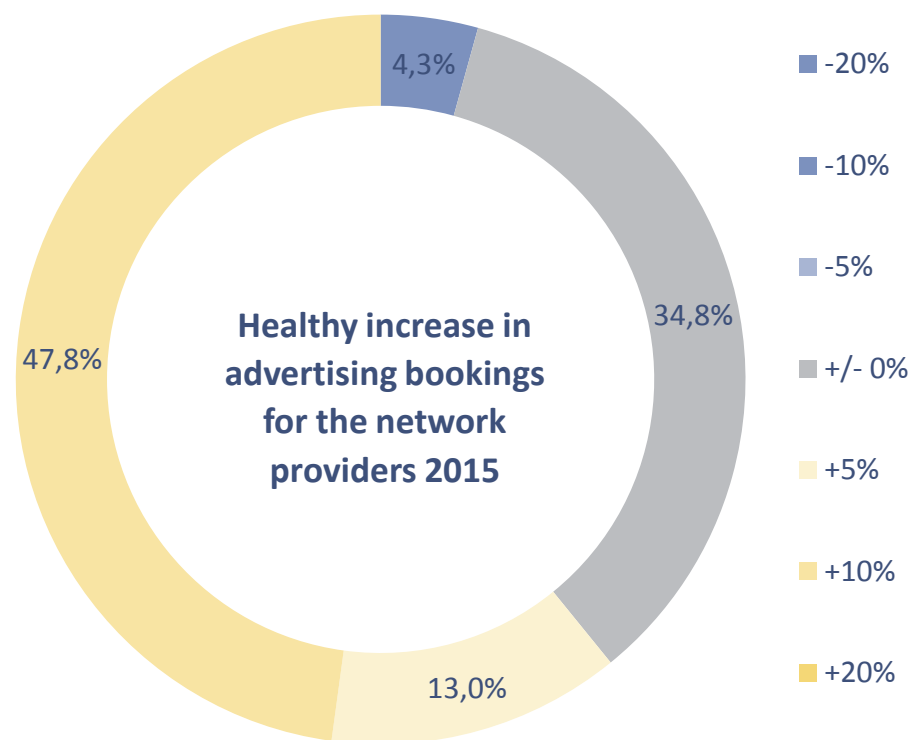


Fig. 5: DBCI ES/PT November | December 2015 "capacity utilization 2014/15", n=23